



Contact

Mostafa Razzak
JMRConnect (for Yorktel)
202.904.2048
m.razzak@connect.net

FOR IMMEDIATE RELEASE

Yorktel Honored as Aragon Research Hot Vendor for 2016

Innovative approach to unified video communications and collaboration worthy of recognition

Eatontown, NJ (July 20, 2016) – Yorktel today announced that Aragon Research has named Yorktel a [Hot Vendor for 2016](#) in Unified Communications and Collaboration (UC&C). As the worldwide leader in cloud, UC&C and video managed services, Yorktel has served as the trusted partner to Fortune 1,000 and federal government agencies for over 30 years.

Each year, Aragon Research selects Hot Vendors across multiple markets that are doing something truly new or different. They may have new technology that expands capabilities, a new strategy that opens up markets, or just a new way of doing business that makes them worth evaluating.

“Today, it is an imperative for UC&C providers to be able to offer voice, video, and mobile messaging as key capabilities, but the problem is that UC&C integration challenges can be complex,” said Jim Lundy, CEO and lead analyst, Aragon Research. “Companies such as Yorktel are helping to address these challenges.”

Residing within the existing Yorktel VideoCloud™, [Univago](#) supports a variety of deployment architectures and offers various services, such as its Enterprise Gateway service which enables calling between Microsoft Skype for Business and all other platforms operating on standards supported by Univago. An always-available, subscription-based solution, Univago allows customers to control costs and scale at their own pace, avoiding capacity concerns and alleviating them from the burden of capital expenditures in hardware that will soon be obsolete.

Live support from Yorktel’s 24/7 helpdesk is included with all subscriptions, whereas other providers charge a premium for similar support.

“We are honored to receive such high praise from Aragon Research, an esteemed team of industry leaders,” said John Vitale, senior vice president of product management, Yorktel. “Univago was built specifically for today’s businesses, and validation from

highly-regarded, independent third parties like Aragon Research is incredibly rewarding.”

Yorktel, the worldwide leader in cloud, UC&C and video managed services, is the third largest provider of [managed video conferencing](#) solutions in North America.

ABOUT YORKTEL

Yorktel is a leading global provider of UC&C, cloud, and video managed services for large enterprise and federal government customers. Founded in 1985 and headquartered in New Jersey, with offices across the US, UK, and France, Yorktel enables customers to successfully integrate video into their operations -- from video conferencing to video event production; on premise or in the cloud. Yorktel designs, integrates, and manages enterprise-wide unified communications solutions. *Commercial Integrator* magazine named Yorktel its 2015 Integrator of the Year.

For more information, visit Yorktel online at <http://www.yorktel.com> or email knowmore@yorktel.com. Follow Yorktel on Twitter: [@yorktelcorp](#)

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